

Lano Software GmbH

„Refer a Client Program“ Terms and Conditions

Version: 2.0, Date: 11.12.2020

1. Eligibility

All registered Lano users ("Contractors") are eligible to participate in the referral program. Contractors and their clients ("clients") must be two different natural persons, who are at least 18 years old and live in countries where Lano offers its services. The bonus will be paid only once per recommended client as soon as the criteria set out in Article 2 are met.

2. Referral bonus

A referral bonus of 100€ per referred client can be earned as follows:

- (1) The contractor sends an email from her/his Lano account in her/his name, provided by Lano, with a recommendation link to a contact of his own network ("My Clients") not yet registered with Lano.
- (2) Recommendation emails can only be sent to contacts that the contractor has already added as clients in his Lano network.
- (3) The invited client registers for a Lano account via the recommendation link.
- (4) A client is regarded as successfully recommended as soon as she/he (a) concludes a contract for a paid Lano Account or (b) registers for a free Lano Account and has at least ten registered contacts (contractors or service providers) in his Lano network ("My network").
- (5) The contractor is informed by email if a new client is successfully placed with Lano. The referral bonus of EUR 100 will be paid within 30 days after the conditions mentioned under (4) have been met.
- (6) The contractor can recommend any number of clients and receives a bonus of EUR 100 for each successful recommendation.

3. Limitation of the Program

(1) The contractor may not use the recommendation email or the recommendation link provided by Lano for commercial activities (e.g. online advertising, mass e-mailing).

(2) A claim to a bonus only exists if the recommended person ("client") is not yet a registered Lano client.

(3) If one and the same new client is recommended by several contractors, the bonus is awarded to the contractor who first sent the recommendation email to the client.

4. Miscellaneous

The Lano Referral Program is a courtesy offered by Lano and does not create any legal obligations that may be enforced in front of court. Lano may suspend, terminate or change the terms and requirements of the Lano Referral T&Cs, including e.g. a user's ability to participate in the Referral Program or the Bonus amount and country availability, at any time and for any reason. In case of violation of these terms and conditions, Lano may credit back any Referral Bonus that was already paid out to the Contractor's account.

We reserve the right to review all recommendation activities at our sole discretion.

Amendments of these Terms

We may change these terms and conditions at any time without prior notice. If we change these terms, we will post the change on the Lano website.